

ORACLE®

*Oracle Applications Strategy
Overview*

Sue Brown

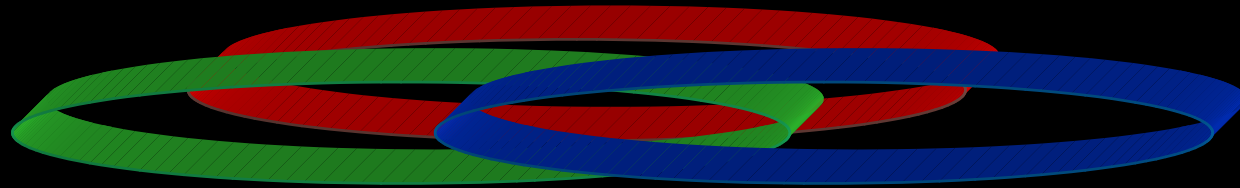
**Senior Manager
Oracle Corporation**

Agenda

- Vision
 - Information Age Applications
- Continuity
 - Product Support
- Innovation
 - Product Roadmap
- Q&A

Customer Commitment

Our Commitment To Your Future



JD Edwards
EnterpriseOne & World

Oracle
E-Business Suite

PeopleSoft
Enterprise

2000 2001 2002 2003 2004 2005 2006

Vision, Continuity and Innovation:

- Retention of technical resources
- Extended support for some products (Xe)
- Roadmap adoption
- Pooled intellectual capital for future releases
- Migration path and tools for Project Fusion

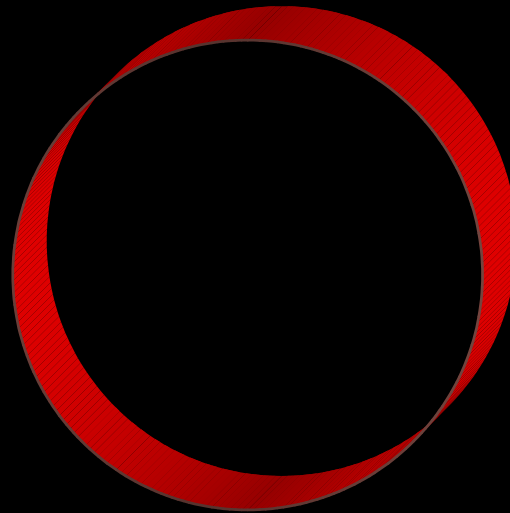
Vision

Oracle Applications Today

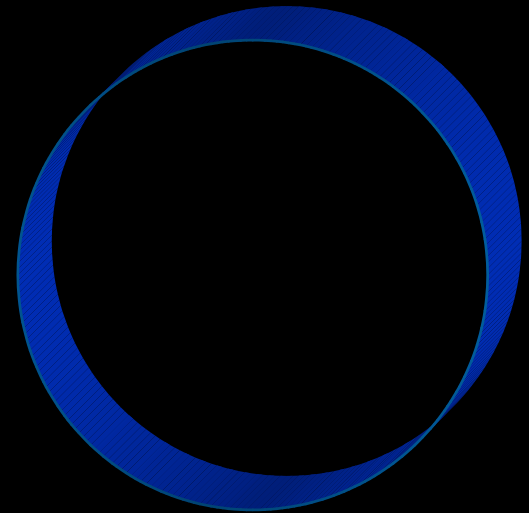
- The continuation of three industry leaders



JD Edwards
EnterpriseOne
World



Oracle
E-Business Suite



PeopleSoft
Enterprise

Next Generation Applications

- Integrated development teams will deliver a new release better than the best

JD Edwards
EnterpriseOne
&
World

Oracle
E-Business Suite

PeopleSoft
Enterprise

- Greatest business insight
- Deep and adaptive industry processes
- Superior ownership experience

Next Applications Releases

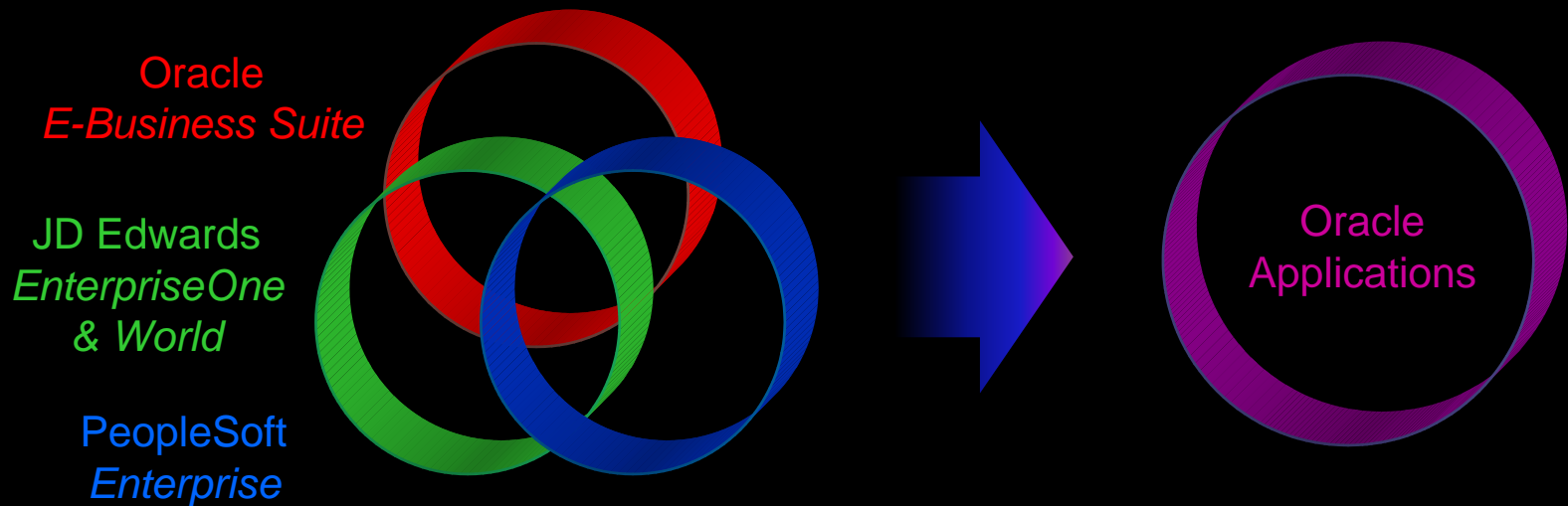
- Continue developing new functionality across all 4 product lines, based on current tool set(s)

	2006
PeopleSoft Enterprise	Release 9
JD Edwards EnterpriseOne	Release 8.12
Oracle E-Business Suite	Release 12
JD Edwards World	Continued enhancements

Continuity

Oracle's Commitment: Support All Product Lines

- Protect applications investment
- Provide more functionality with a lower TCO
- Ensure a smooth upgrade path



Continue Product Support

- Providing support for JD Edwards EnterpriseOne through at least 2013
- Extending JD Edwards EnterpriseOne Xe support through February 2007 and June 2007 for version 8.0
- Otherwise, adopting PeopleSoft's previously published support release retirement policies
- Continuing to maintain currently supported hardware platforms, databases and operating systems

Exclusive Advantages of Oracle Support

- Continued access to software releases and enhancements
- PeopleTools and Technology Foundation support
- Direct access to PeopleSoft and J.D. Edwards experts and systems
- Faster problem resolution

Bottom Line

“No third-party can truly offer maintenance for any other technology provider’s products unless it has access to the source code in case the software needs to be revised. The main problems for third-party support companies are that they lack access to engineering-level expertise from the software manufacturer and they lack the ability to make the changes to the proprietary software source code.”

Gartner Research:

Third-Party Software Support Services Offer Limited Help by Bob Igou, Diane Scarponi, March 2, 2005

Innovation

Next Generation Applications & Architecture

- The next step in Oracle applications technology, embracing a service oriented and standards-based information architecture
- Allows more cost effective integration, flexible business processes and extensibility
- About fusing processes, people, and products to leverage the best parts from each of the components

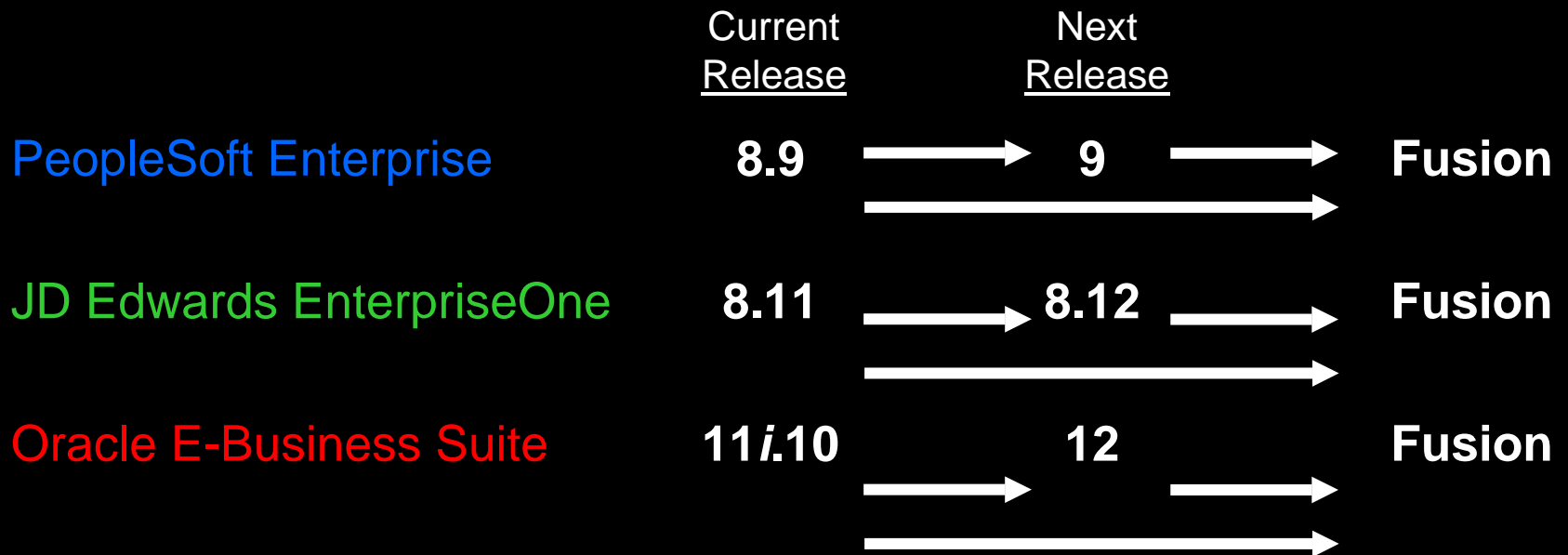
Project Fusion begins with our next releases

Project Fusion Builds On Our Fundamentals

- **Greater business insight**
 - System design begins by delivering the key information needed for optimal business operations
 - Open to information from other sources
- **Deep and adaptive industry processes**
 - Integrate with legacy and third party systems
 - Continued industry-specific functionality focus
 - Easily tailorable
 - Leverage industry standards
- **Superior ownership experience**
 - Focus on product quality
 - Full lifecycle management philosophy

Deliver Product Line Upgrades

- Automated upgrade path from 2 releases



Summary

- Demonstrable customer value today
- Next releases protect current application investments and start on the path to Project Fusion
- Project Fusion builds on fundamentals for delivering on customer technology needs

Thank You !

A large, stylized graphic of the letters 'Q&A' in a vibrant red color. The 'Q' is a large, rounded letter, and the '&' is a smaller, more decorative symbol. The 'A' is a tall, bold letter. The graphic is positioned in the background, partially obscured by the text.

QUESTIONS
ANSWERS

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